
Information of the Einhell Group

Einhell-Group generated record turnover in 2018

Record turnover

In financial year 2018 Einhell generated revenues of € 577.9 million (previous year € 553.4 million). Compared to the previous year, revenues increased significantly again.

The main reason for this is a significant increase in revenues in Europe and Other countries.

In the D/A/CH region (Germany, Austria, and Switzerland), revenue increased to € 229.1 million (previous year: € 220.0 million).

Revenues in Eastern Europe and Western Europe increased to € 184.1 million (previous year: € 171.3 million). France, Italy and UK are among the significant sales markets.

Revenues in the Overseas region amount to € 126.5 million (previous year: € 135.4 million) in the period under review.

In the Other countries revenues increased significantly by € 11.5 million to € 38.2 million (previous year € 26.7 million).

Higher revenue were achieved mainly through a consistent product range policy and strong, innovative products like the power exchange range. E-commerce also saw rising revenues in financial year 2018.

Significant increase in earnings

The Einhell Group generated profit before taxes of € 36.2 million (previous year: € 35.7 million) in financial year 2018. The pre-tax margin amounts to 6.3% (previous year: 6.5%).

The net income after minority's interest amount to € 26.0 million (previous year: € 21.2 million) in the business year 2018. The profit per share amount to € 6.9 (previous year € 5.6).

Investments amounted to € 8.4 million in financial year 2018. Construction work began in financial year 2018 on a new showroom with demonstration workshops and training rooms at the Landau / Isar site. The new showroom is expected to be operational in mid-2019.

Increased dividend distribution

Einhell follows its profit-oriented dividend policy. The board of directors and the supervisory board will propose at the general meeting on 28 June 2019, a dividend for the listed preferred shares of € 1.40 per share and for common shares € 1.34 per share.

Annual financial report

The annual financial report for business year 2018 is available at our homepage under the following link:

<https://www.einhell.com/en/investor-relations/reports/business-reports.html>

Landau/Isar, 25 April 2019

The Board of Directors